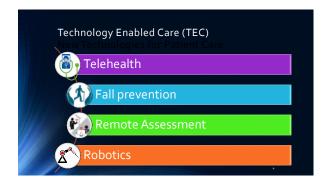




Informatics Landscape THEN NOW • EHR implementations • EHR optimization • Meaningful Use • Inpatient Prospective Payment System • Healthcare websites • Mobile technology prevalent • Aging population • Independent Seniors • Data Marts • Strategic data – Precision Medicine













Performance & Relationship

- Investing into people in one's professional environment
- Important because relationships influence the perception, judgment & cooperation of co-workers & managers
- Typically difficult to measure
- Typically its value:
- Is not immediately apparent
 Increases over time



People don't care how much you know, until they know how much you care.

- Patients & families
- Colleagues & co-workers
- Managers
- Subordinates



Continuous (Personal) Improvement

- Extroverts
- Draw strength from outside/others
- Natural talkers & socializers
- Action-item: learning to listen better & be introspective
- Introverts
- Draw strength from inside/solitude
- Natural individual contributors
- Action-item: learning to speak up, reach out & play nicely

We have two ears and one mouth; perhaps we should listen twice as much as we speak.

Build bridges of:

- Communication
- Coordination
- Relationship



People Whom You Need in Your Network

- Advisors as-needed providers of feedback, advice, and insight on specific topics where they have expertise
- Mentors seasoned professionals in long-term relationship with you, offering wisdom and advice on career path, professional development, and personal growth
- Sponsors higher-ups within your organization who are aware of your best work, achievements, and goals, so that they advocate for you when you're not in the room

The Importance of Networking

- Exchange professional knowledge
- Much learning happens informally & incidentally
- Build professional relationships
- We're all stronger and smarter, together
- Access professional opportunities
- BUT: don't force, rush or over-emphasize



Network Like a Pro • Networking is a 'contact' sport ... it involves meeting people • 24-hour thank you / 7 day follow-up / 30 day re-engage • 12 feet / 12 inches / 12 words Build your network before you need it!

Networking, advising & mentoring work both ways.

Seek out relationships where you can give back.

Let others refresh you, whenever possible.

Refresh others as well, whenever possible.



Job Searching • Know What You Want • Where to look • Friends, colleagues, neighbors – spend.more time.here • Research companies/industry trends – a wealth of information • Job boards – spend less time here • Image check your social media

Resumes

- Still important in this age of technology
- Don't forget about the cover letter
- · LinkedIn...your online resume!
- Don't get lost in applicant tracking systems
- Goal is to get recruiter's attention
- Executive Summary (not Objective) at top
- Consistent, unique personal branding throughout
- Relevant keywords
- 2-4 bullet points instead of dense prose

Interviewing

- Research do your homework, know your industry
- Ask questions
- Put yourself in shoes of recruiter
- Practice, keep it fresh
- Accommodate for telephone/in-person/online



Opportunities for Professional Growth

- Continue building your skill set
 - Finance 10:
- Project Management
- Lean Six Sigma
- Keep current read!
- Dust off your LinkedIn profile
- What are your 'transferable skills'?





We all have days when the pressures of life and work can get us down.

Please don't kick us, even when we're in the way.

- Everyone whom we encounter is dealing with fears, wounds and loss.
- A little empathy goes a long way.



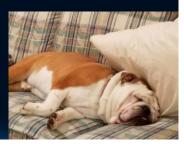
Take proper care of yourself!

Eat sensibly.

Drink more than enough water.

Exercise regularly.

Get plenty of rest.



Don't stay glued to your computer screen. Every so often: •Look away / around

Walk away / aroundInteract with others



Don't keep a lid on your feelings. Share your life, yourself, your trials and your triumphs with trusted family, friends and coworkers. Don't be afraid to seek help.

