

# POPULATION HEALTH: FROM CONCEPT TO PRACTICE

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President

American Nursing Informatics Association

American Nursing Informatics Association



**ANIA**  
Where caring and technology meet



# American Nursing Informatics Association

The purpose is to advance the field of nursing informatics through communication, education, research and professional activities.

American Nursing Informatics Association



**ANIA**  
Where caring and technology meet

# American Nursing Informatics Association

- History
  - CARING -1982
  - ANIA - 1992
  - Merge of ANIA and CARING 2010
- Three Regions
  - West
  - Central
  - East
- 13 National Chapters
- Nursing Informatics Today – Quarterly Publication
- 11 Member Board
  - Meets Quarterly

# ANIA 2016

- April 21 – 23
- Certification Review Course
- Member \$500 by 3/17
- Hyatt Regency Embarcadero
  - Room Rate \$219



# Conflict of Interest Statement

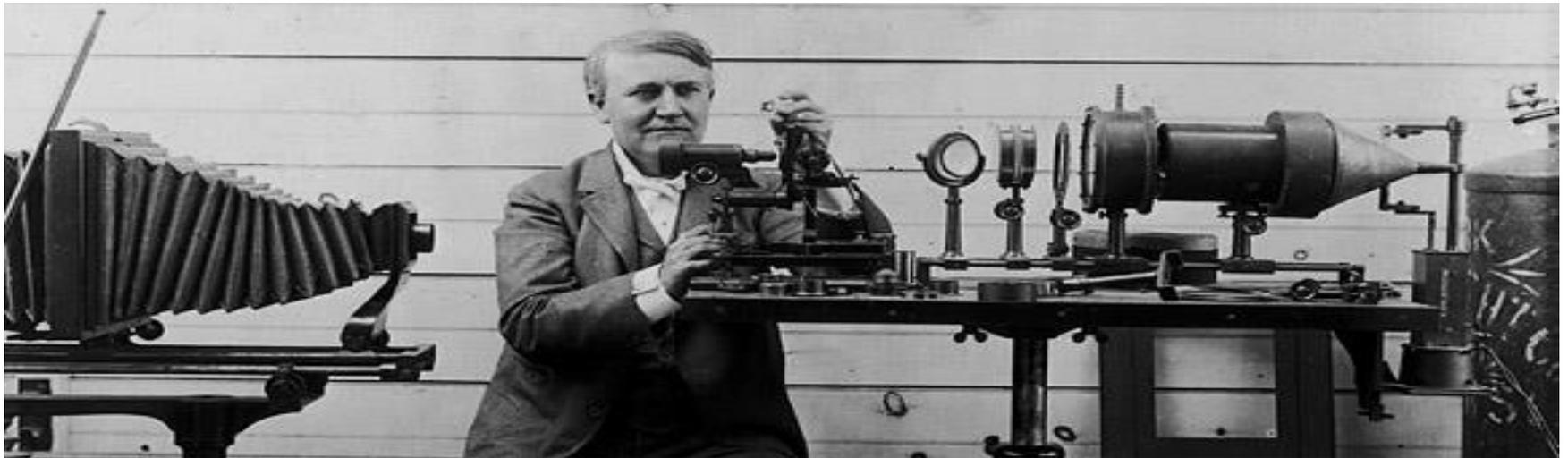
Charles Boicey is the Chief Innovation Officer for ClearSense

# Objectives

- The participant will be able to state the differences between Public Health and Population Health.
- The participant will list the data sources required to adequately assess a population.
- The participant will describe the key components of a “Community Needs Assessment.

“The doctor of the future will give no medicine, but instead will interest his patients in the care of human frame, in diet, and in the cause and prevention of disease”.

Thomas Edison (1847 – 1931)



# Be Original Already

- Keep an open mind
- Don't work alone
- Ask lots of questions
- Explore
- Learn then rebel

<https://youtu.be/Uq-FOOQ1TpE>

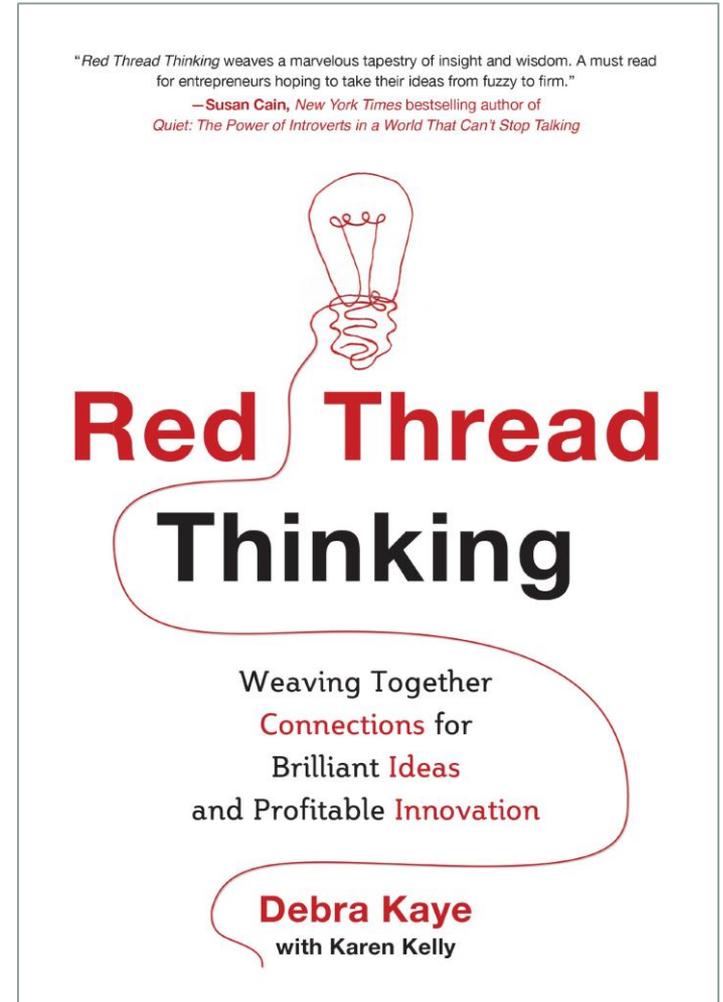


# Thinking Differently

“Look for patterns and ask why those patterns exist.”

“Embrace curiosity, be open, playful, and persistent.”

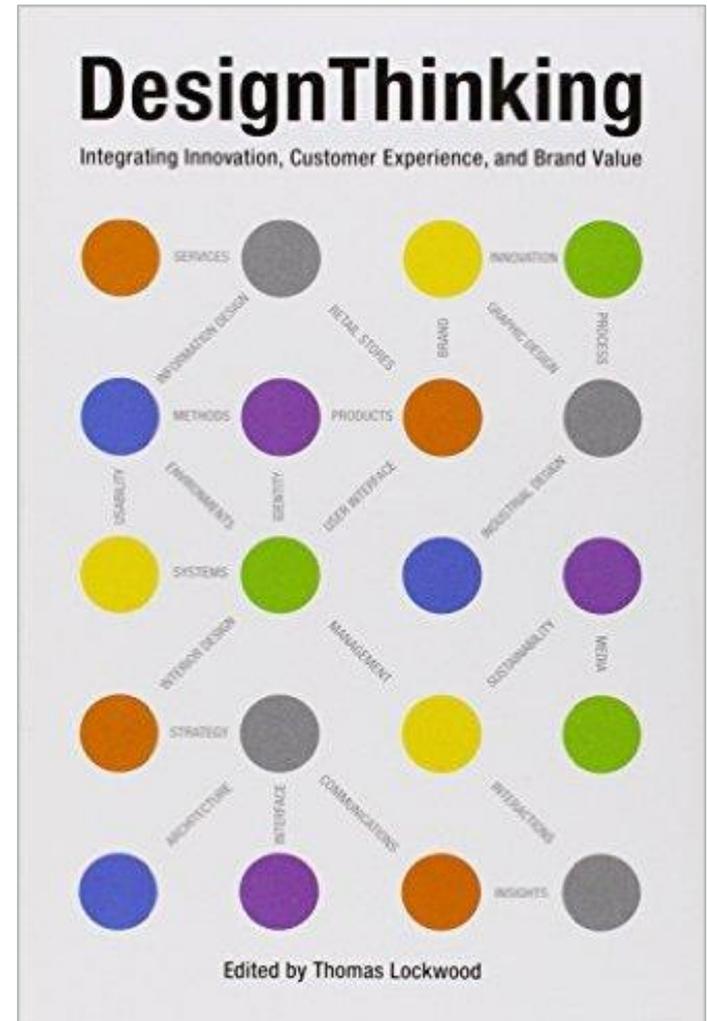
Debra Kaye



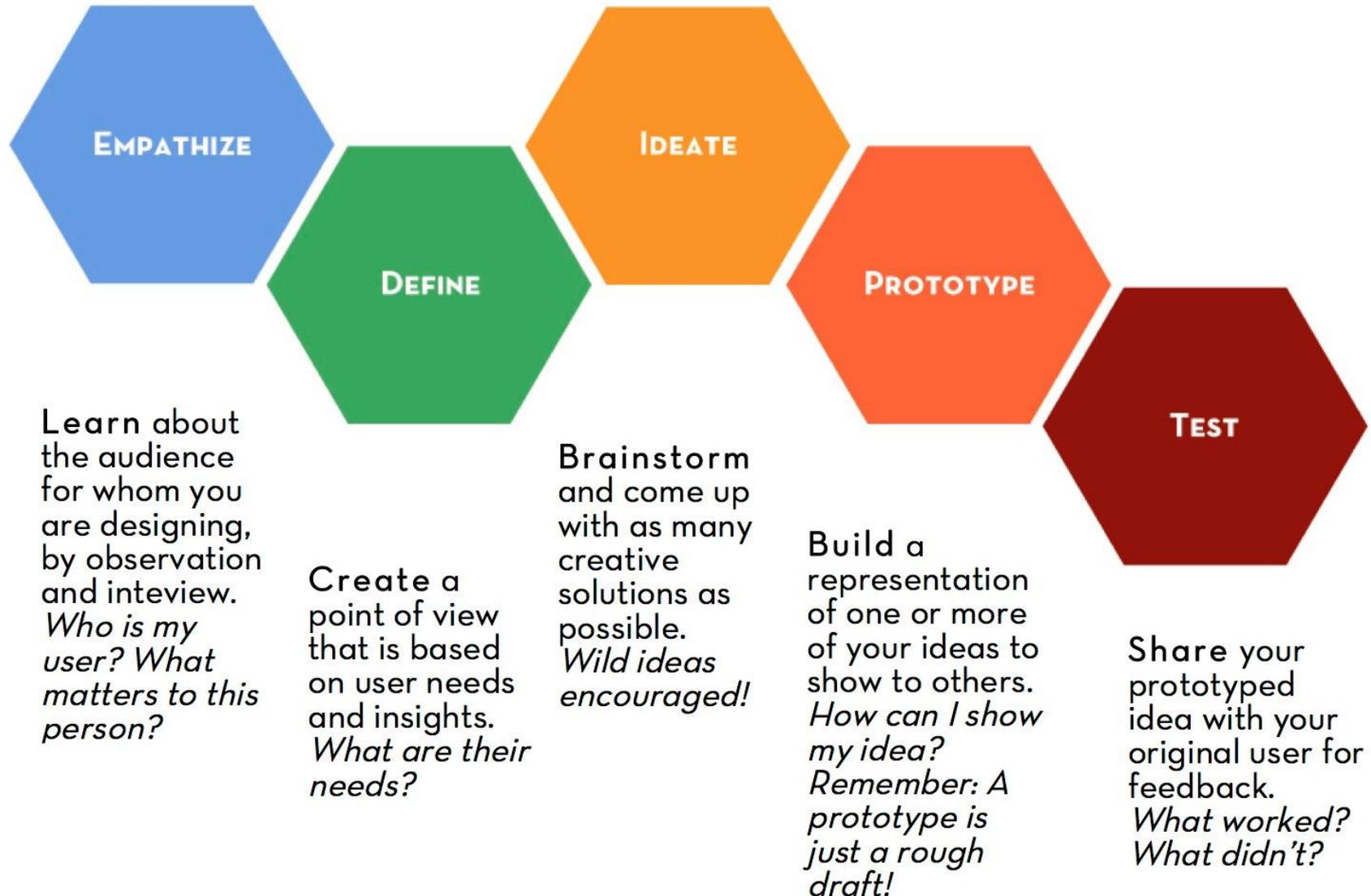
# Design Thinking

“Design is the action of bringing something new and desired into existence—a proactive stance that resolves or dissolves problematic situations by design. It is a compound of routine, adaptive and design expertise brought to bear on complex dynamic situations.”

Harold Nelson



# We are all DESIGNERS!

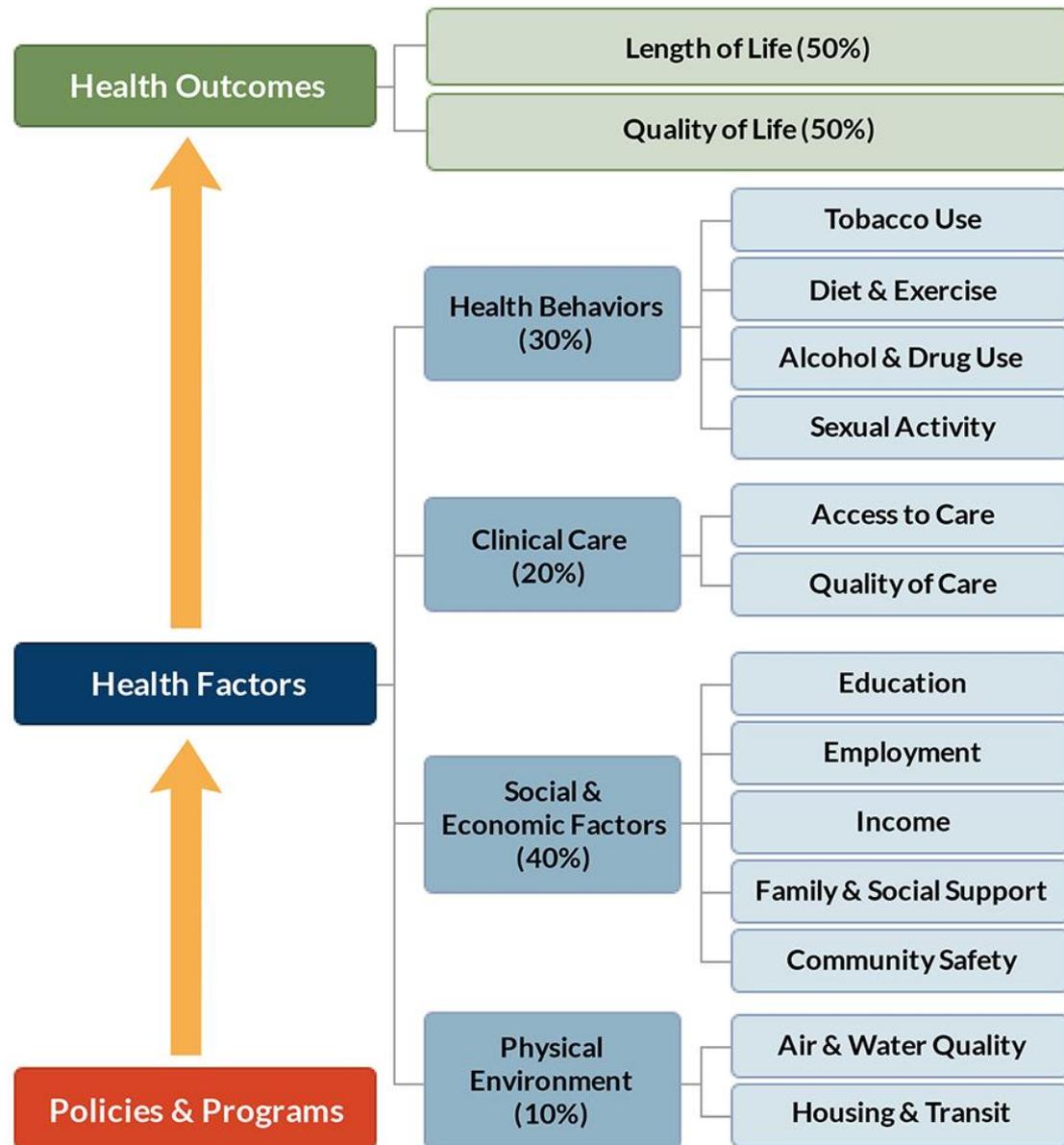


# Public Health

The broader current definition of the public health system offered by the Institute of Medicine reaches beyond this narrow governmental view. Its report, *The Future of the Public's Health in the 21st Century*, calls for significant movement in “building a new generation of intersectoral partnerships that draw on the perspectives and resources of diverse communities and actively engage them in health action.”

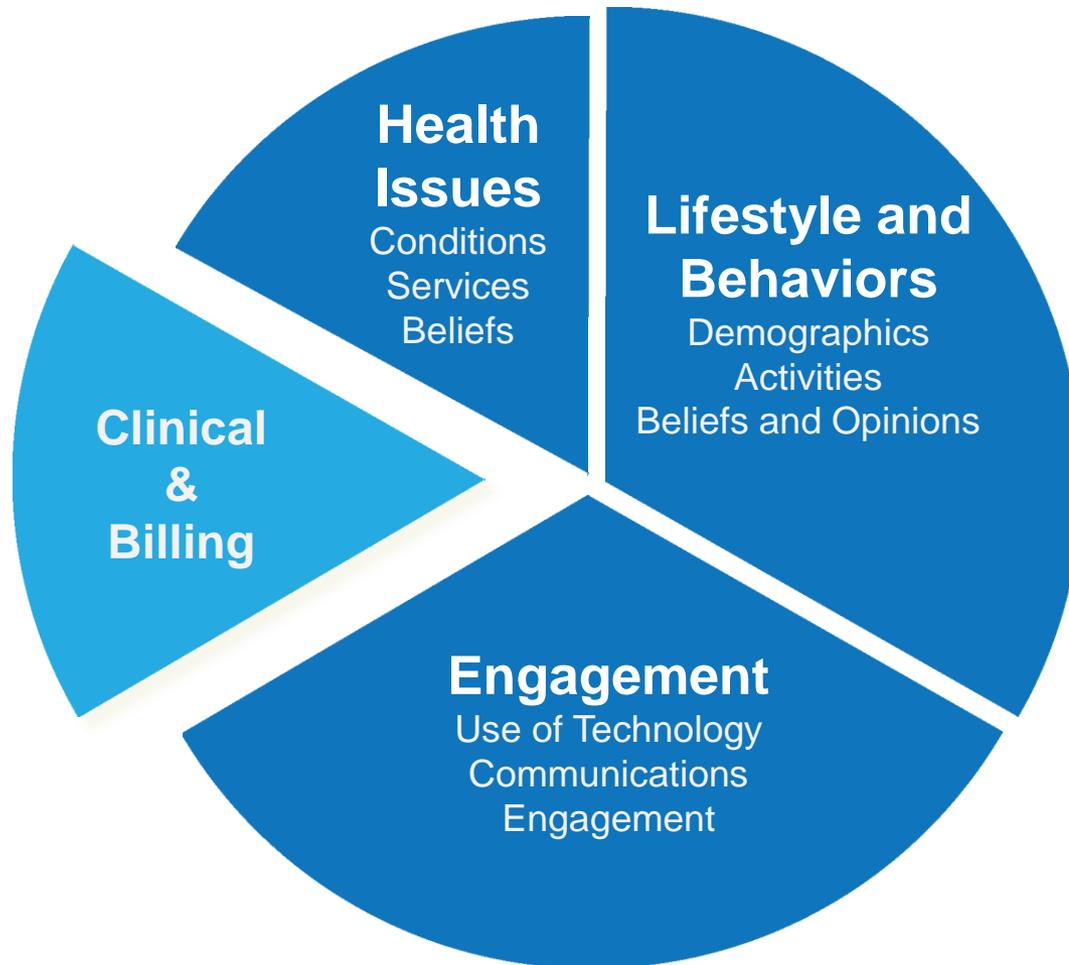


# Population Health

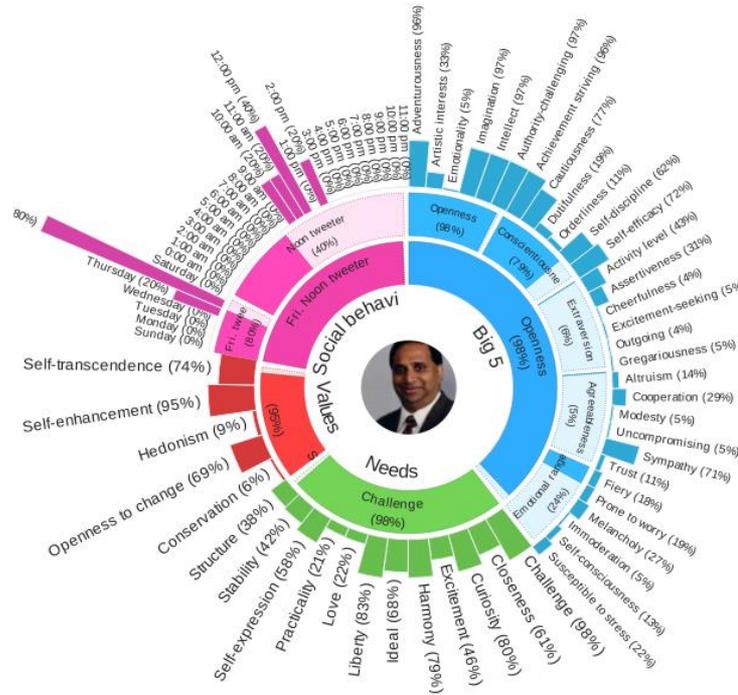


County Health Rankings model © 2014 UWPHI

# Moving Beyond Clinical & Billing Data



# Taking the Lead from Retail



## Health Issues

Chronic Diseases  
Cancer  
Conditions Have  
Conditions Treated  
Conditions Not Treated  
Mental Health

## Care Access and Utilization

Care Utilization  
Medications  
Health Insurance  
Insurance Purchasing  
Discussed with Provider

## Demographics

Gender, Age, Education  
Household Composition  
Life Changes and Housing  
Language and Ethnicity  
Employment  
Income and Assets  
Financial  
Transportation

## Communications

Social Isolation  
Patient Education  
Digital Engagement  
Health Marketing  
Activities and Destinations

## Health Activities and Beliefs

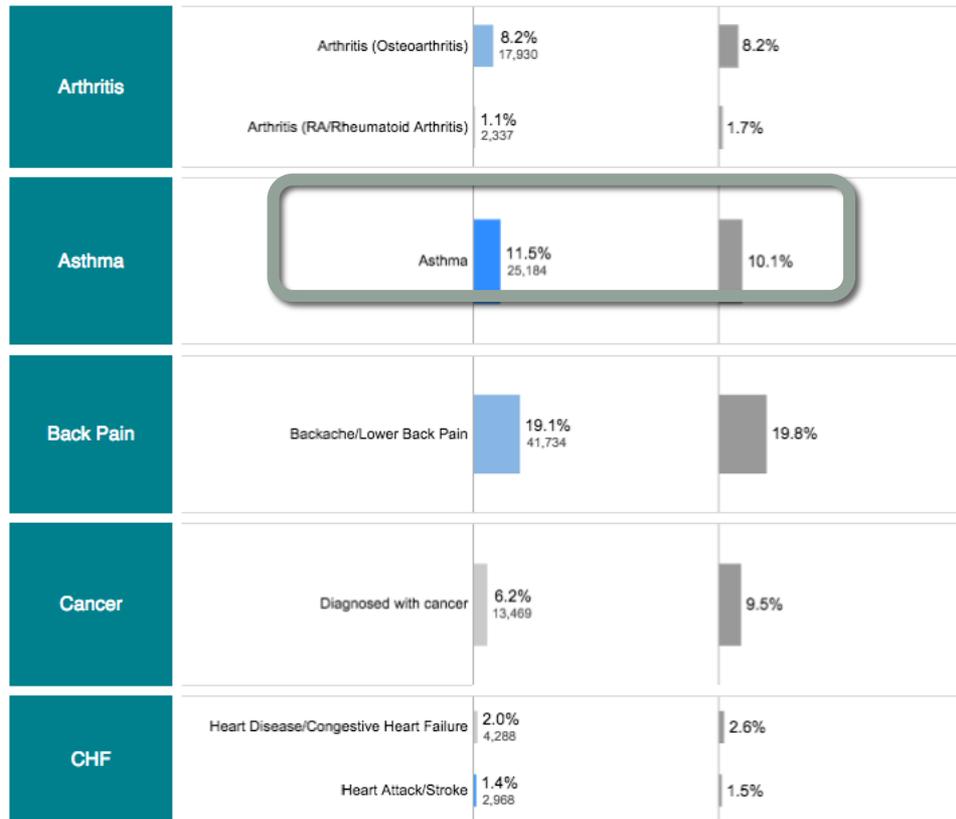
Smoking  
Alcohol  
Diet and Weight Loss  
Exercise  
Health Attitudes  
Perception of Wellness

# What are the Health Disparities of the Medicaid/Uninsured Population?

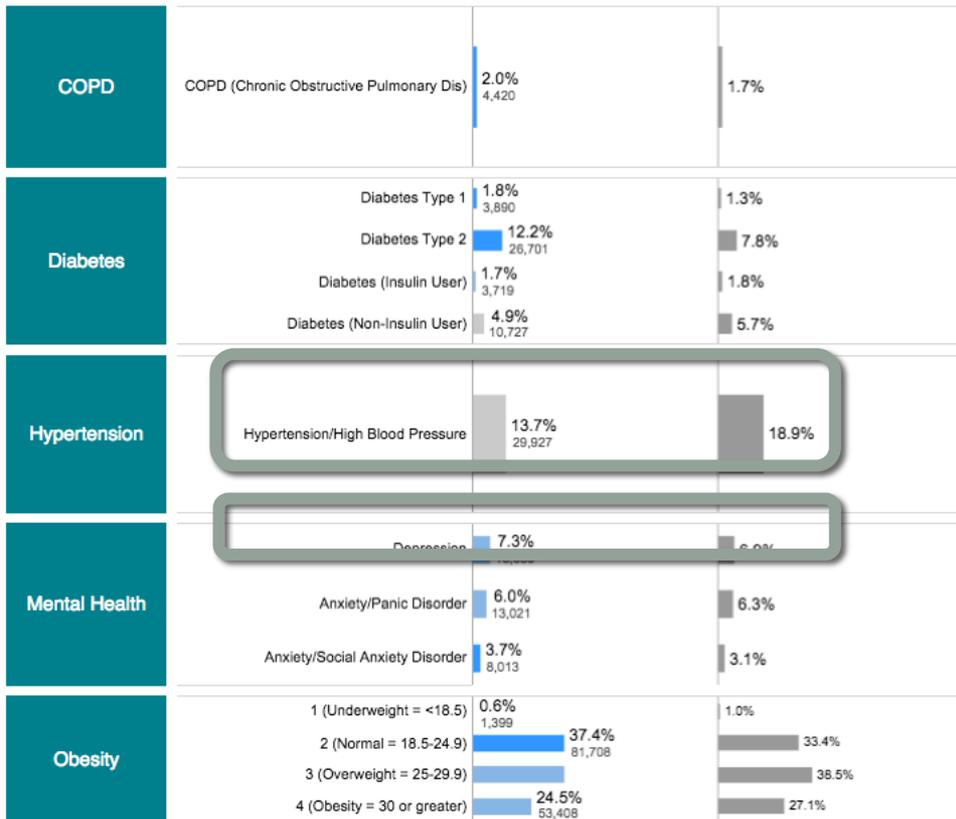
## Patient Profiler **Health Needs: Top 10 Morbidities**

### Audience

Medicaid/Uninsured % Population Suffolk County, NY



% Population Suffolk County, NY



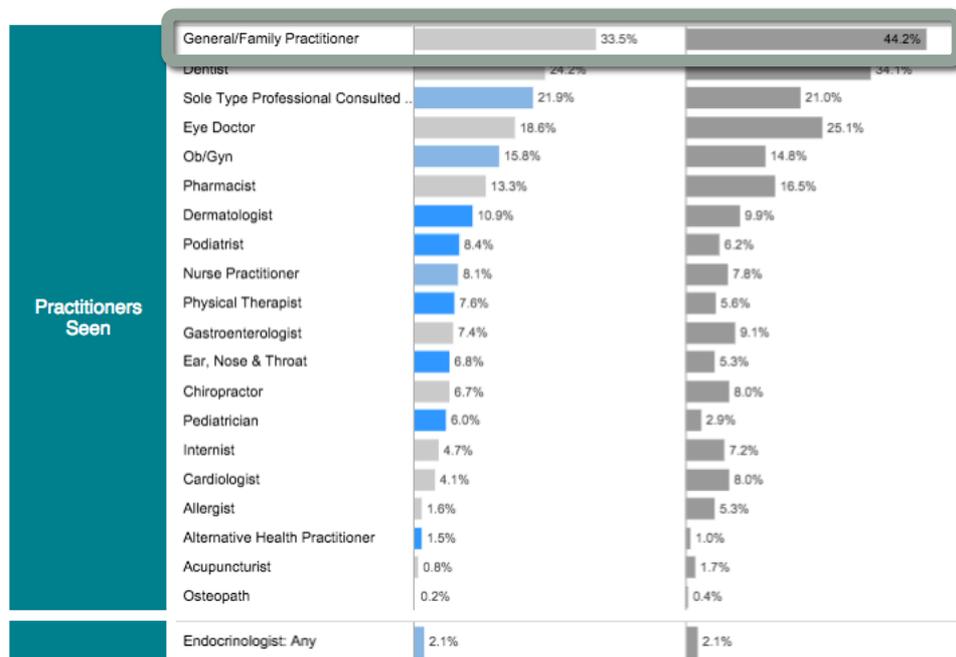
# What is the Care Utilization of the Medicaid/Uninsured Population?



## Patient Profiler Health Needs: Care Utilization

### Audience

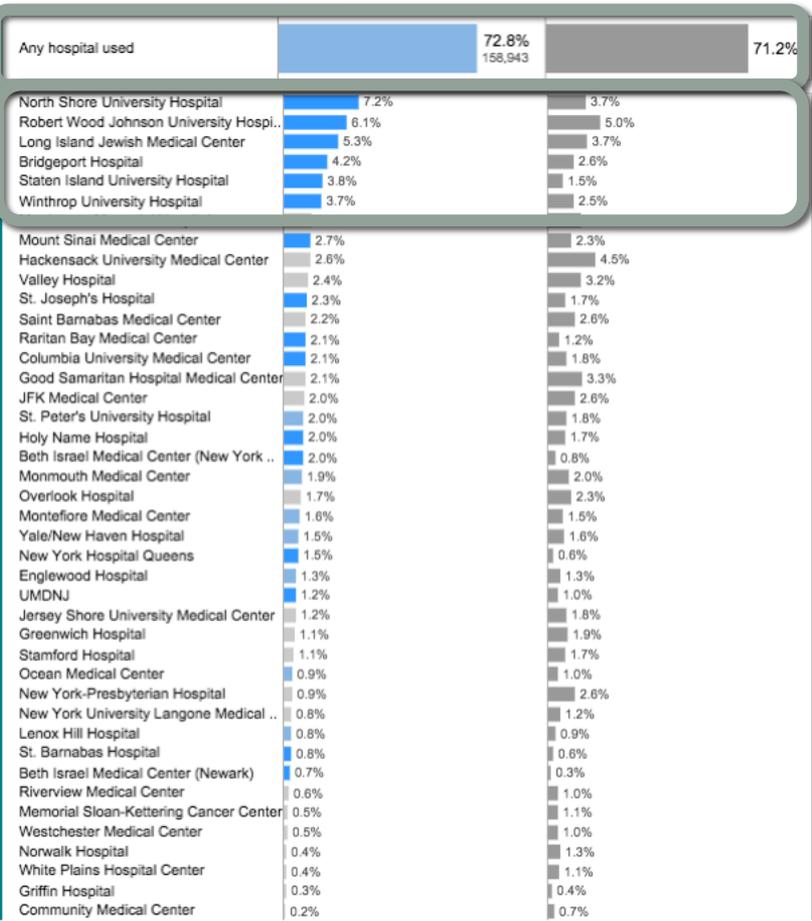
Medicaid/Uninsured ◀ ▶ % Population Suffolk County, NY



### Practitioners Seen

% Population Suffolk County, NY

### Hospitals Used Past 3 Years (Household)



# What is the medication utilization of the Medicaid/Uninsured Population?



## Patient Profiler Health Needs: Medications

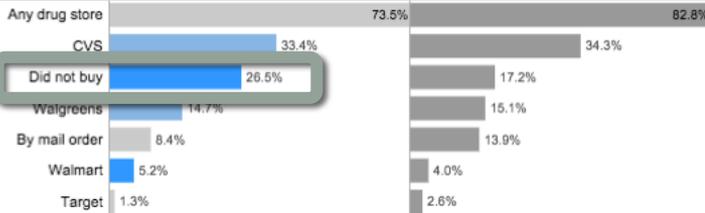
### Audience

Medicaid/Uninsured

% Population Suffolk County, NY

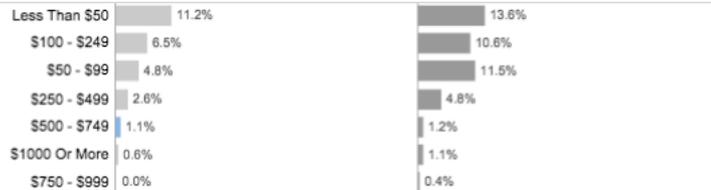
### Prescriptions

Stores bought past 30 days



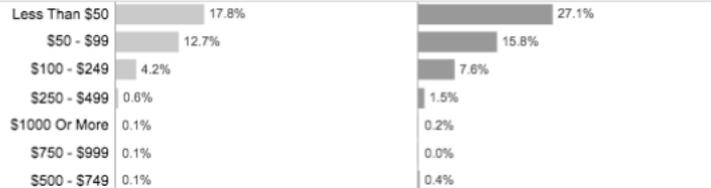
### Prescriptions

Amount Spent Past 3 Months

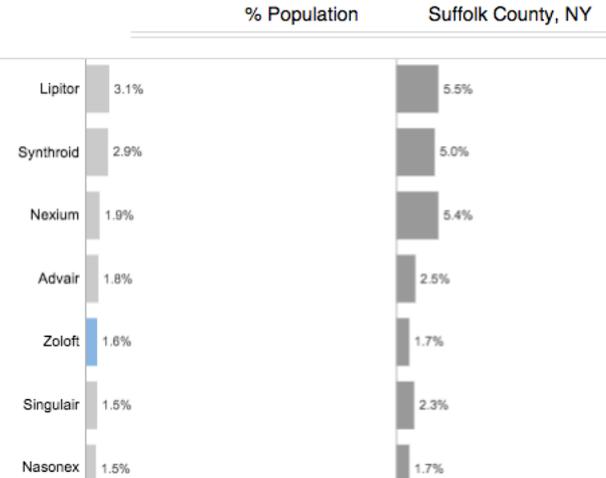


### OTC

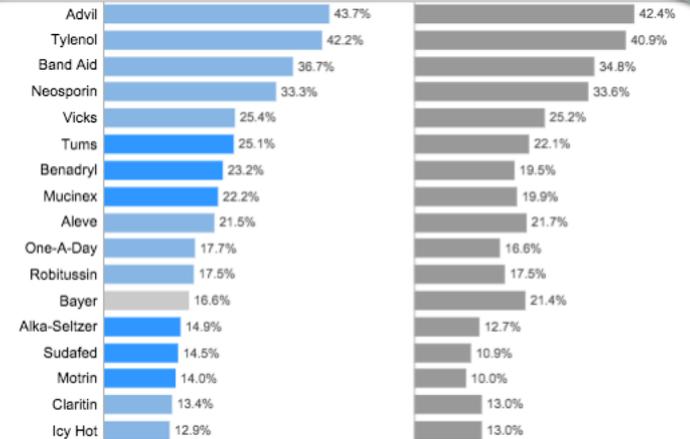
Amount Spent Past 3 Months



### RX Brands Last 12 Months



### OTC Brands Last 12 Months



# What is the medication utilization of the Medicaid/Uninsured Population?

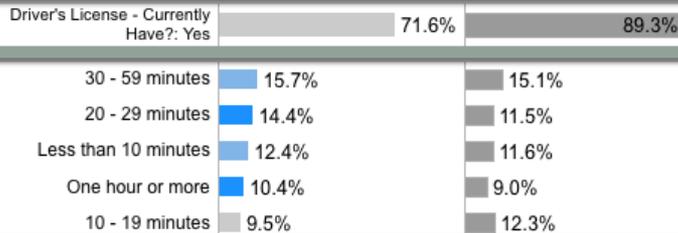


## Patient Profiler Optimization: Activities

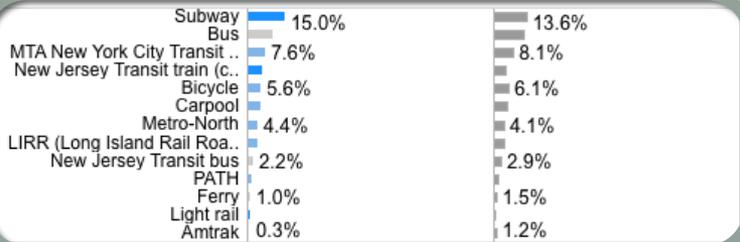
### Audience

Medicaid/Uninsured ◀ ▶ % Population Suffolk County, NY

### Commuting Time

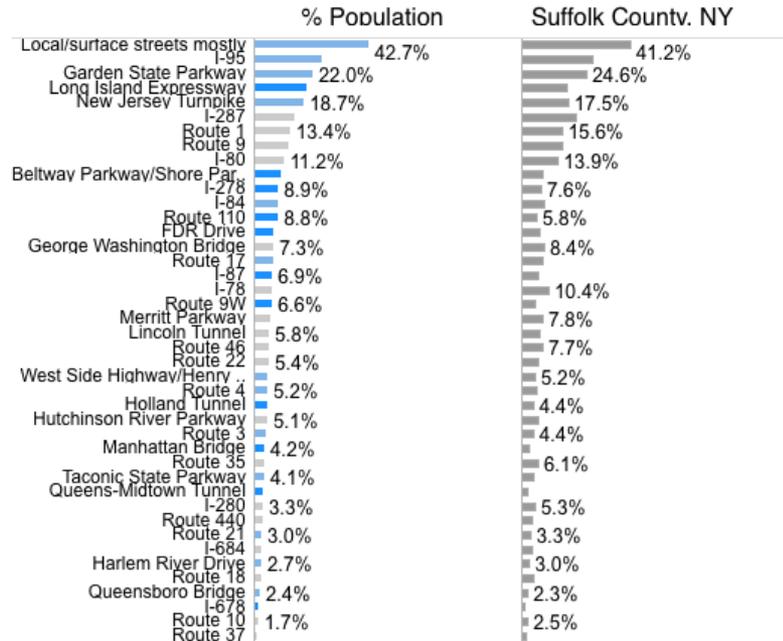


### Alternative Transportation



### Roads Traveled

past 7 days



### Time Spent Working



# What does this population believe about their health and use of health care resources?

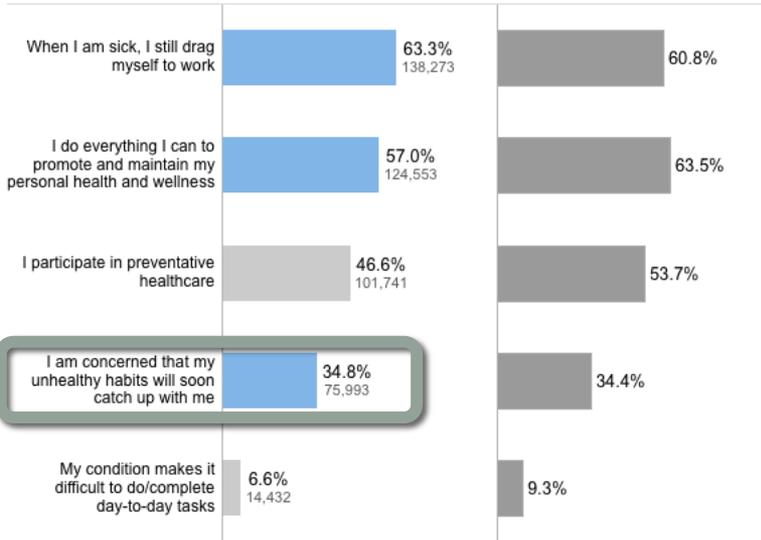


## Optimization: Health Beliefs

### Population

Medicaid/Uninsured

% Population Suffolk County, NY

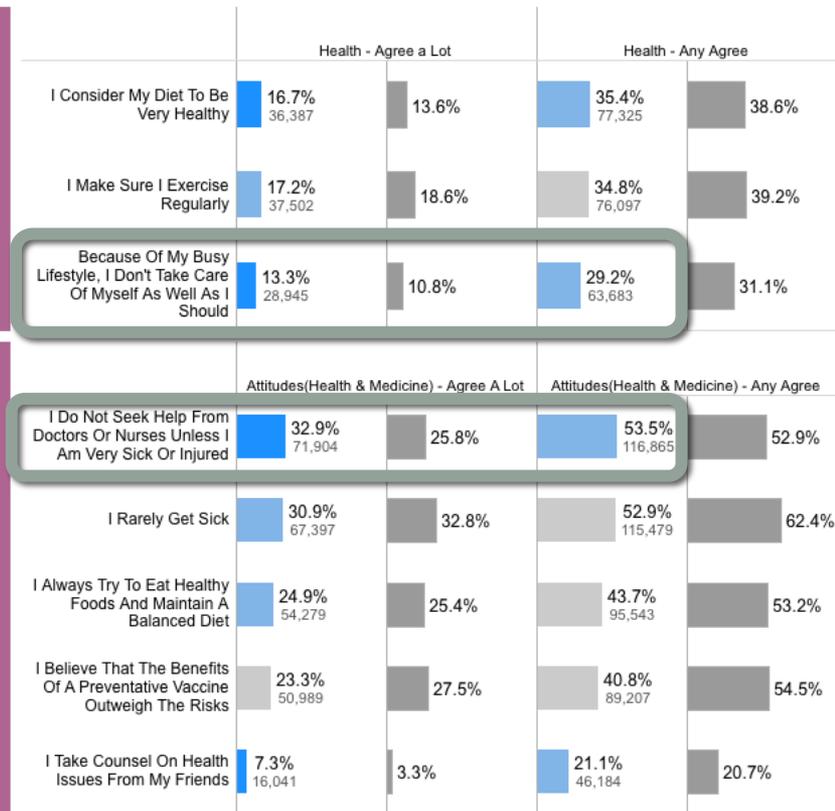


Health Beliefs  
any agree

Exercise & Diet

Health & Medicine Beliefs

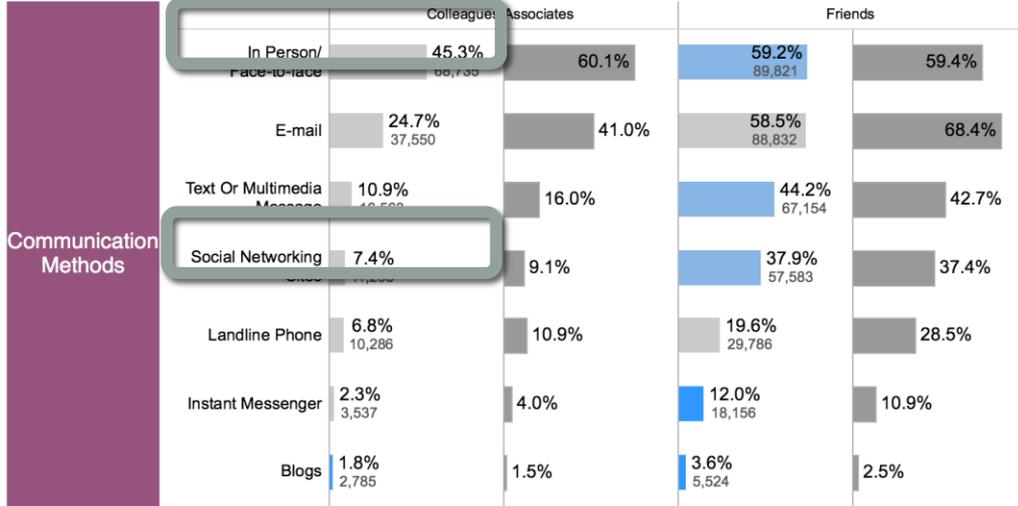
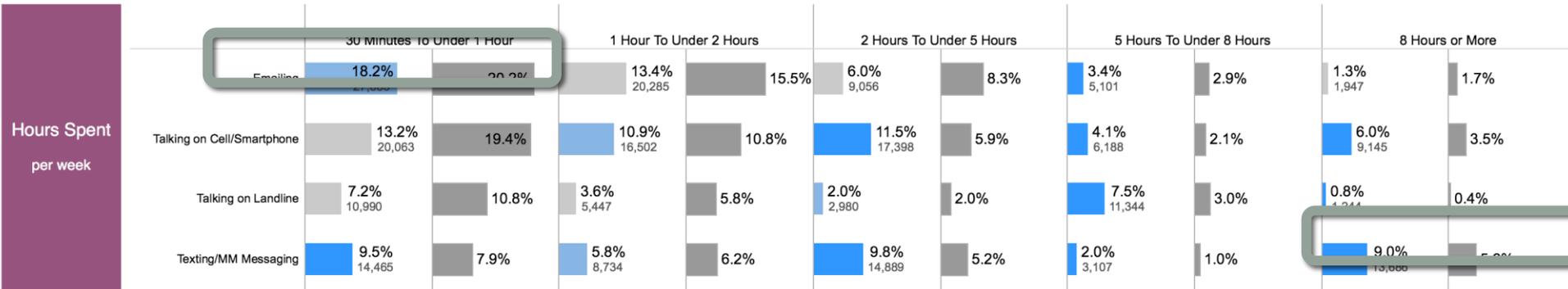
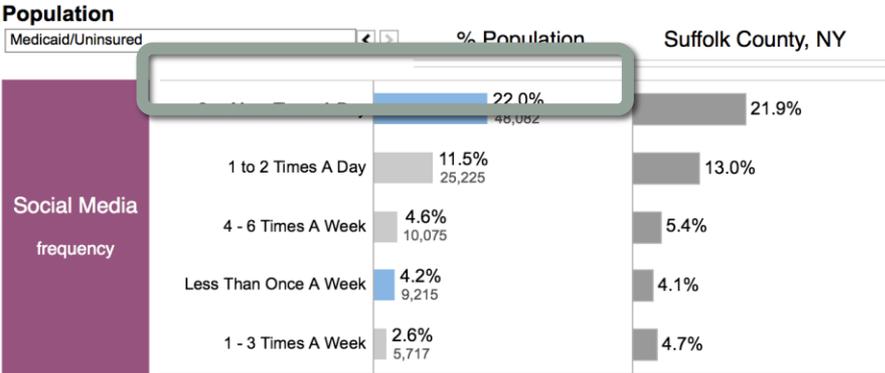
% Population / Suffolk County, NY % Population / Suffolk County, NY



# How Does the Medicaid/Uninsured Population Prefer to Communicate?



## Engagement: Communication



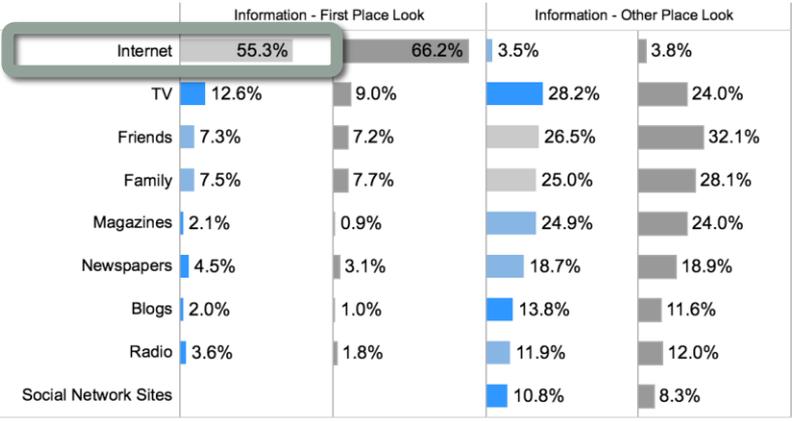
# How Does this Population Take Control of Their Own Health Education?



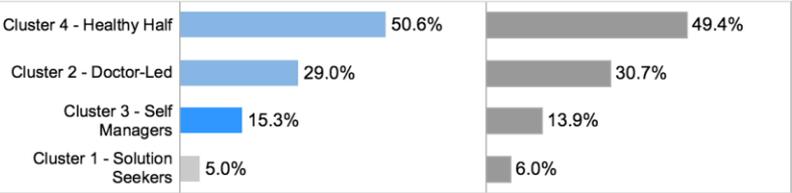
## Engagement: Health Education

**Population**  
 Medicaid/Uninsured < > % Population / Suffolk County, NY % Population / Suffolk County, NY

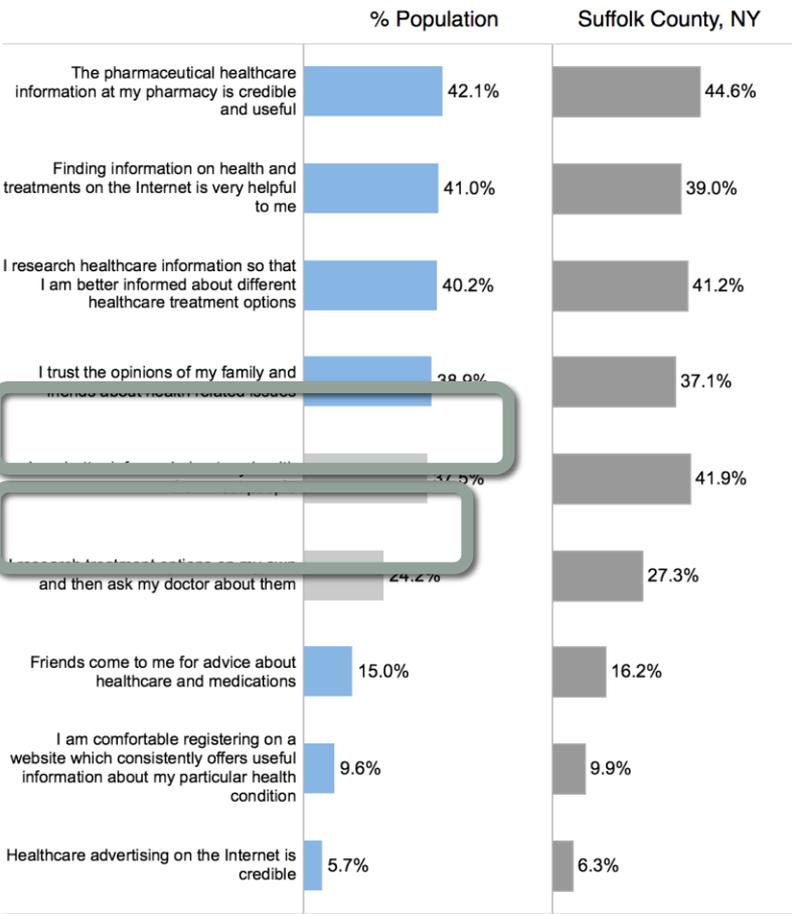
Places Look For Health Info



Motivation Segments



Healthcare Information



# Are Healthcare Ads a Motivator for this Population?

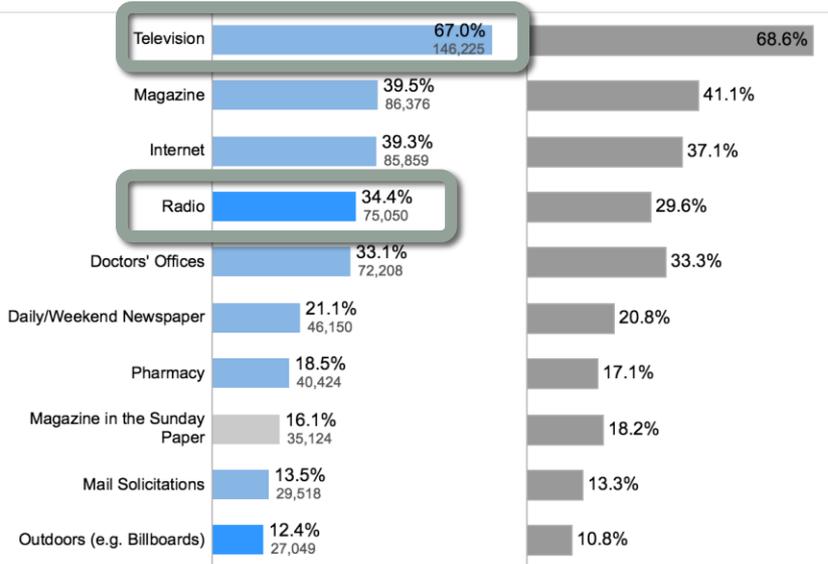


## Engagement: Marketing

### Population

Medicaid/Uninsured

% Population Suffolk County, NY

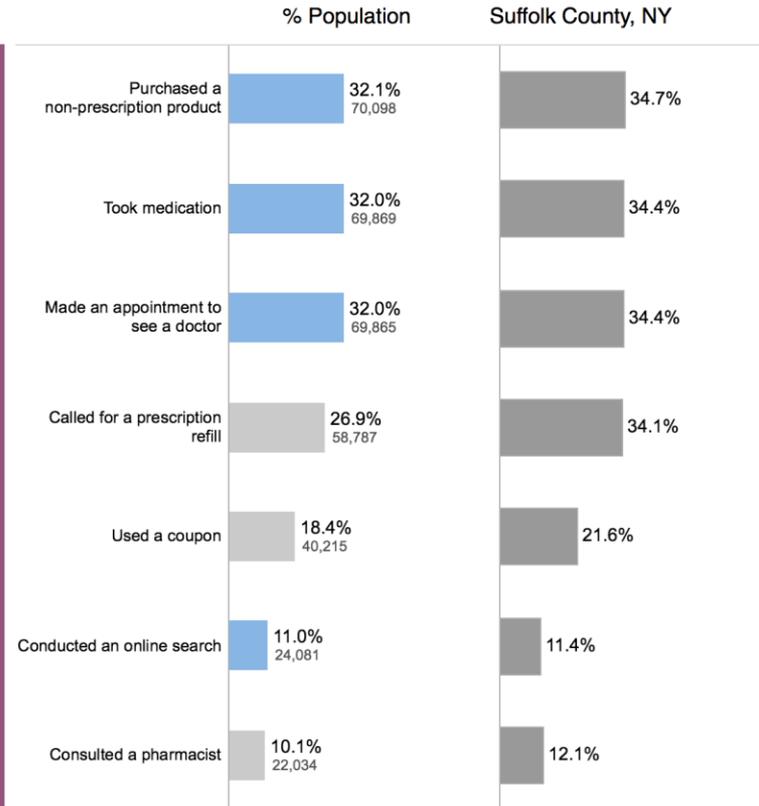


### Place Saw Healthcare Ads

Past 12 Months

### Actions taken due to Healthcare Ads

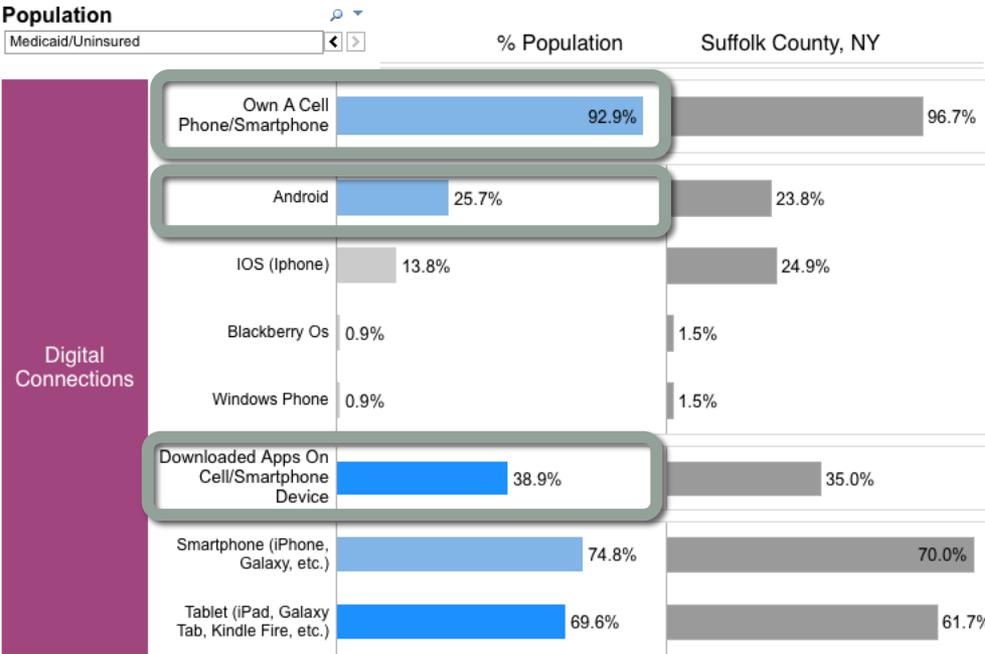
Past 12 Months



# How does this population use digital devices?

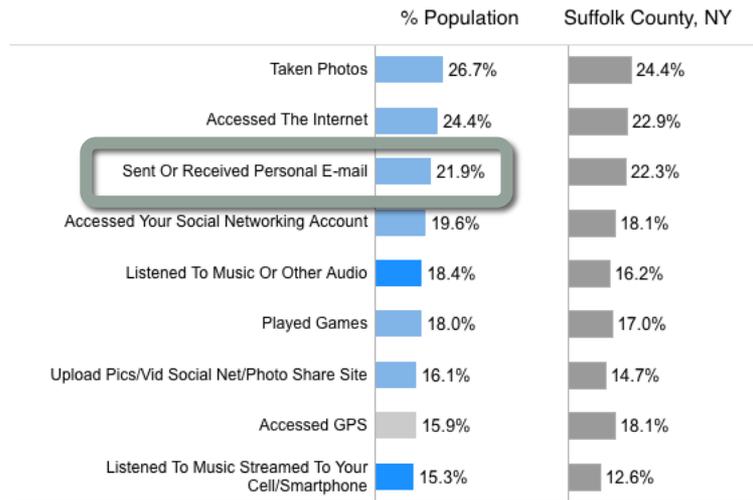


## Engagement: Digital Engagement

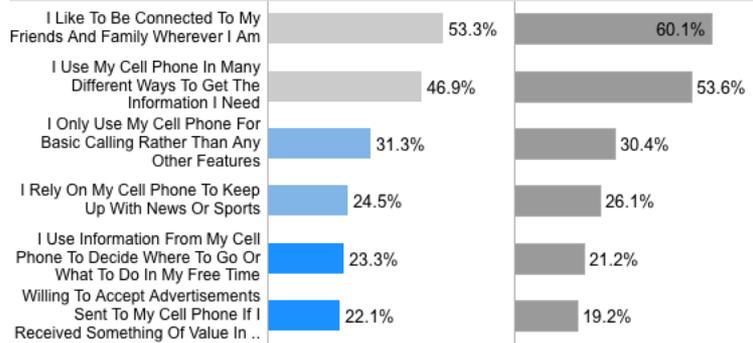


Digital Connections

App Activities



Digital Psychographic



# DSRIP

- 8 billion dollar grant (Medicaid waiver) from CMS to NY State
  - 25% reduction over five years in avoidable hospitalizations and ER visits in the Medicaid and uninsured population
  - Collaborative effort to implement innovative projects focused on
    - System transformation
    - Clinical improvement
    - Population health improvement

# 5 Year Goals

- Create integrated Suffolk County care delivery system for 387K lives anchored by safety net providers
- Engage partners across the care delivery spectrum to create a countywide network of care
- After five years, transition this network to an ACO which will contract with insurance providers on an at risk basis

# Community Needs Assessment

- Description of Health Care Resources and Community Resources
- Description of the Community Served
  - Demographics of the Population
    - Population Size, Age, Sex and Race/Ethnicity
    - Income, Education and Employment
  - Health Status
    - Leading Cause of Death
    - ER Utilization
    - Mental Health
    - Tobacco Use
    - Cancer
- Service Challenges
- Assets & Resources
- Suffolk County, NY
  - <http://tinyurl.com/pdf564>

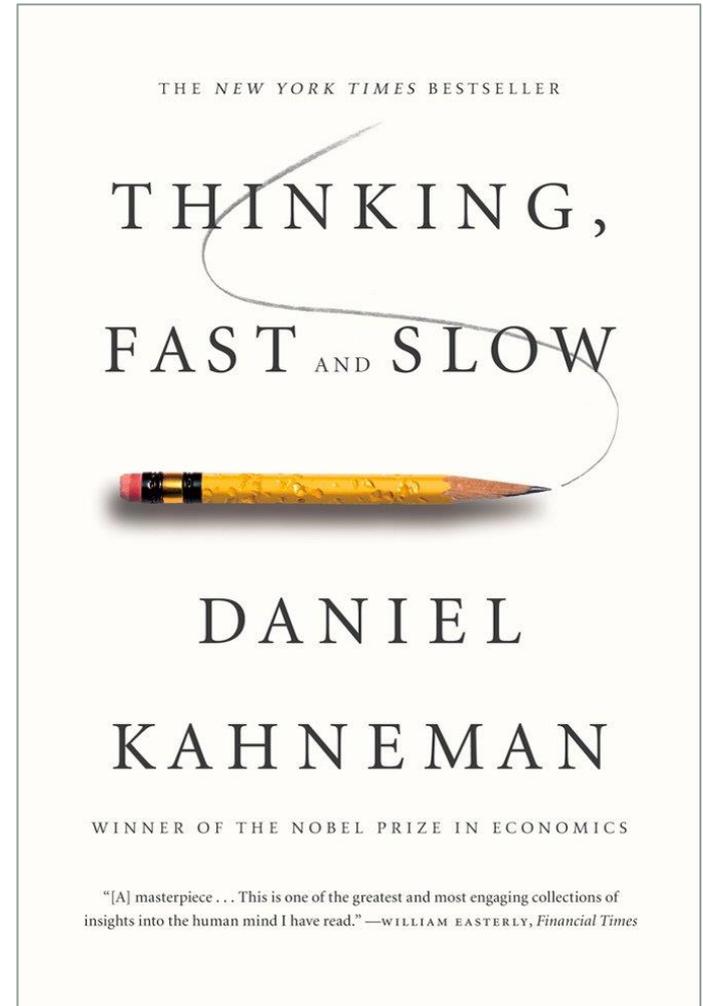
# Pain Points in Population Health

- Registries
  - Definition
  - Data Elements
- Attribution
  - Who is in charge?
- Numerators

# Understanding Cognition

“The best we can do is a compromise: learn to recognize situations in which mistakes are likely and try harder to avoid significant mistakes when the stakes are high.”

Daniel Kahneman



# Vision Coupled with Thought

System 1 represents the automatic and intuitive thinking process.

System 2 represents the thinking process that requires effort and attention.

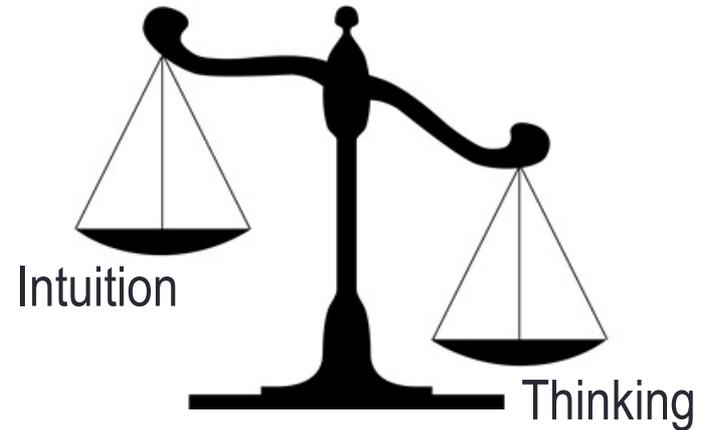
Source: Kahneman, Thinking Fast and Slow, 2011



# Data Visualization and Human Perception

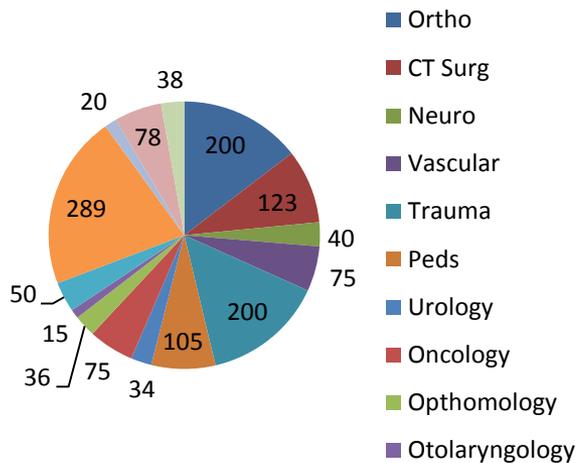
Facility ID	Year	Facility Name	Facility City	Health Service Area	County	Surgical Category	Number of Cases	Operating Rooms Set-Up Time	Actual Surgery Time	Surgery Room Clean-Up Time	
Totals							293895		194901.50	52587.06	
Averages (hours)								61645.03	0.66	0.18	
247	7003120	2010	BLESSING HOSPITAL	QUINCY	003	Adams	Ophthalmology	1747	218	667	218
248	7003120	2010	BLESSING HOSPITAL	QUINCY	003	Adams	Orthopedic	584	73	489	73
249	7003120	2010	BLESSING HOSPITAL	QUINCY	003	Adams	OB/Gynecology	362	45	203	45
250	7003120	2010	BLESSING HOSPITAL	QUINCY	003	Adams	Urology	35	4	35	4
251	7003120	2010	BLESSING HOSPITAL	QUINCY	003	Adams	Laser Eye Surgery	0	0	0	0
252	7003120	2010	BLESSING HOSPITAL	QUINCY	003	Adams	Neurology	2	0.5	2	0.5
253	7003120	2010	BLESSING HOSPITAL	QUINCY	003	Adams	Podiatry	200	25	240	25
254	7003120	2010	BLESSING HOSPITAL	QUINCY	003	Adams	Gastroenterology	55	7	18	7
255	7003120	2010	BLESSING HOSPITAL	QUINCY	003	Adams	General	678	85	574	85
256	7003120	2010	BLESSING HOSPITAL	QUINCY	003	Adams	Pain Management	0	0	0	0
257	7003120	2010	BLESSING HOSPITAL	QUINCY	003	Adams	Thoracic	0	0	0	0
258	7003120	2010	BLESSING HOSPITAL	QUINCY	003	Adams	Otolaryngology	489	61	216	61
259	7003120	2010	BLESSING HOSPITAL	QUINCY	003	Adams	Oral/Maxillofacial	402	50	446	50
260	7003120	2010	BLESSING HOSPITAL	QUINCY	003	Adams	Dermatology	0	0	0	0
261	7003120	2010	BLESSING HOSPITAL	QUINCY	003	Adams	Cardiovascular	3	0.5	2	0.5

Out Of Balance

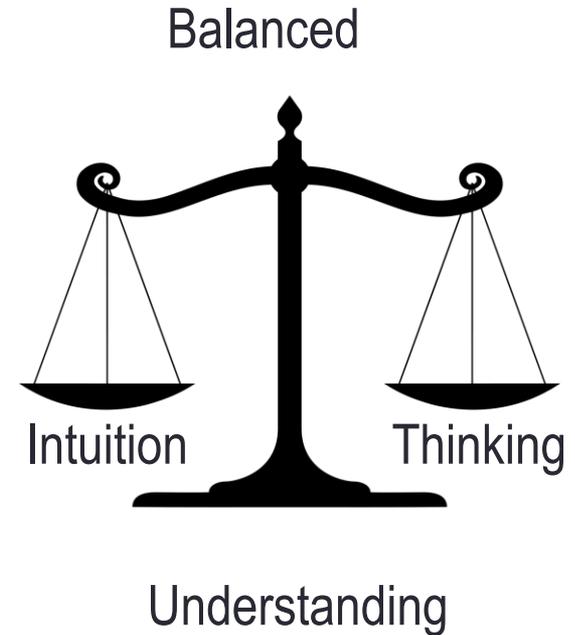
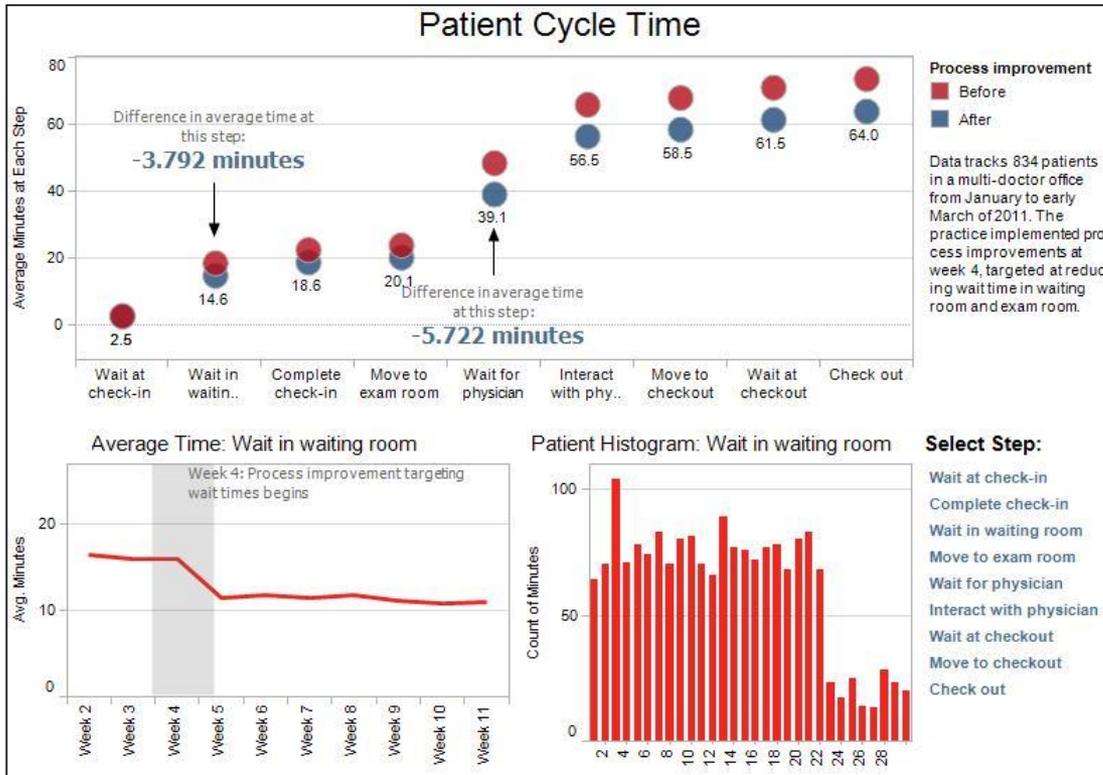


Confusion

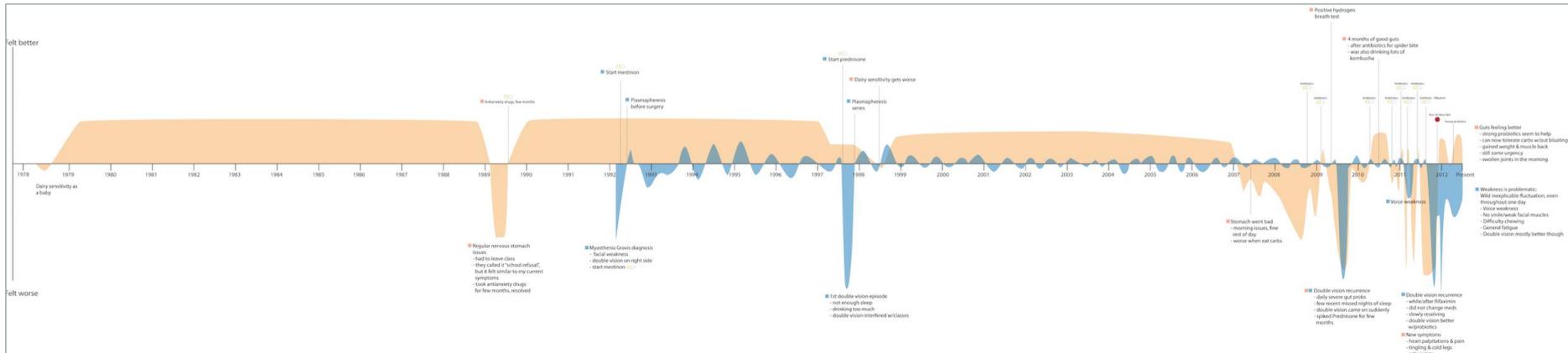
Surgical Cases January, 2012  
n = 1,378

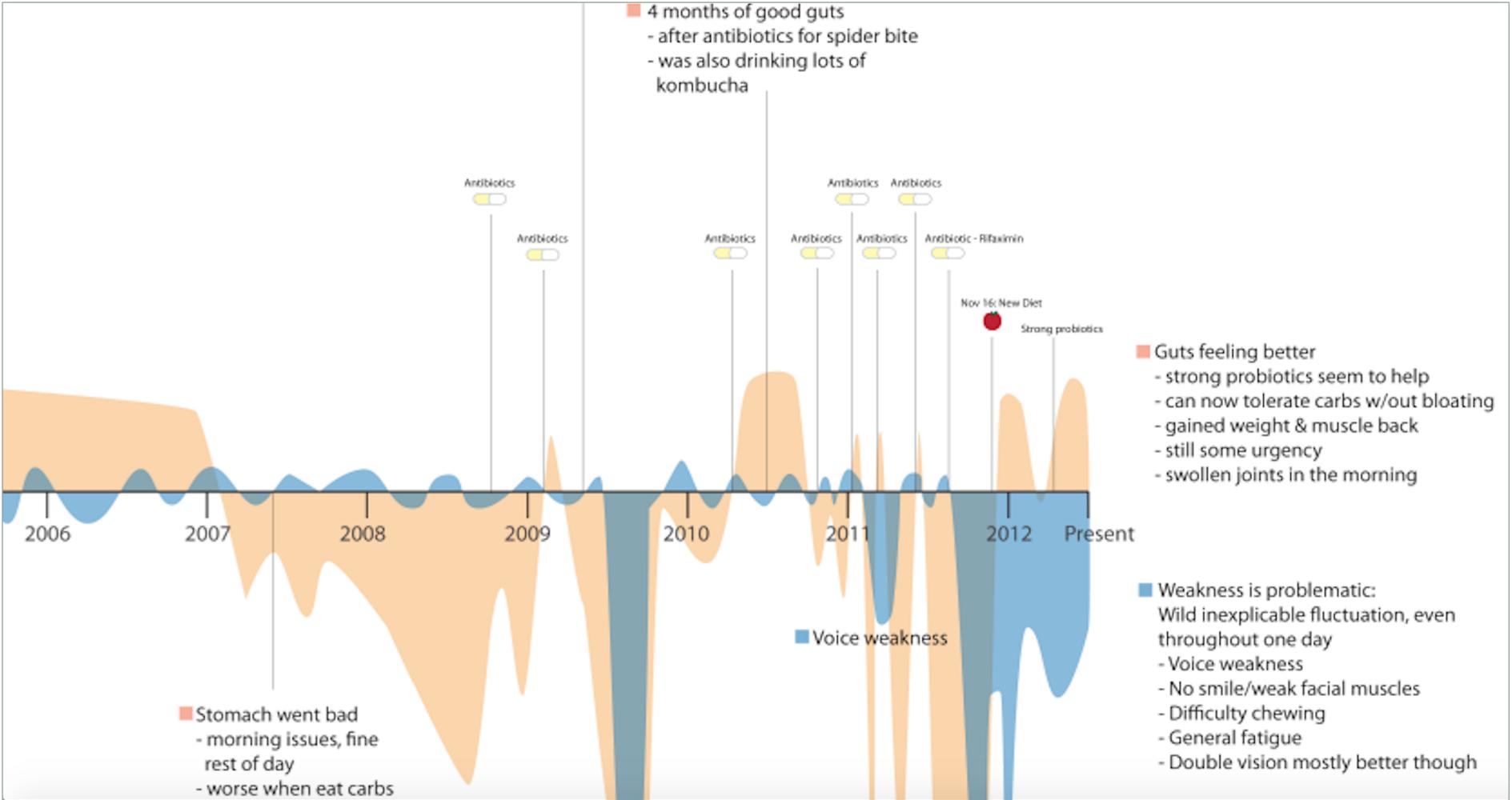


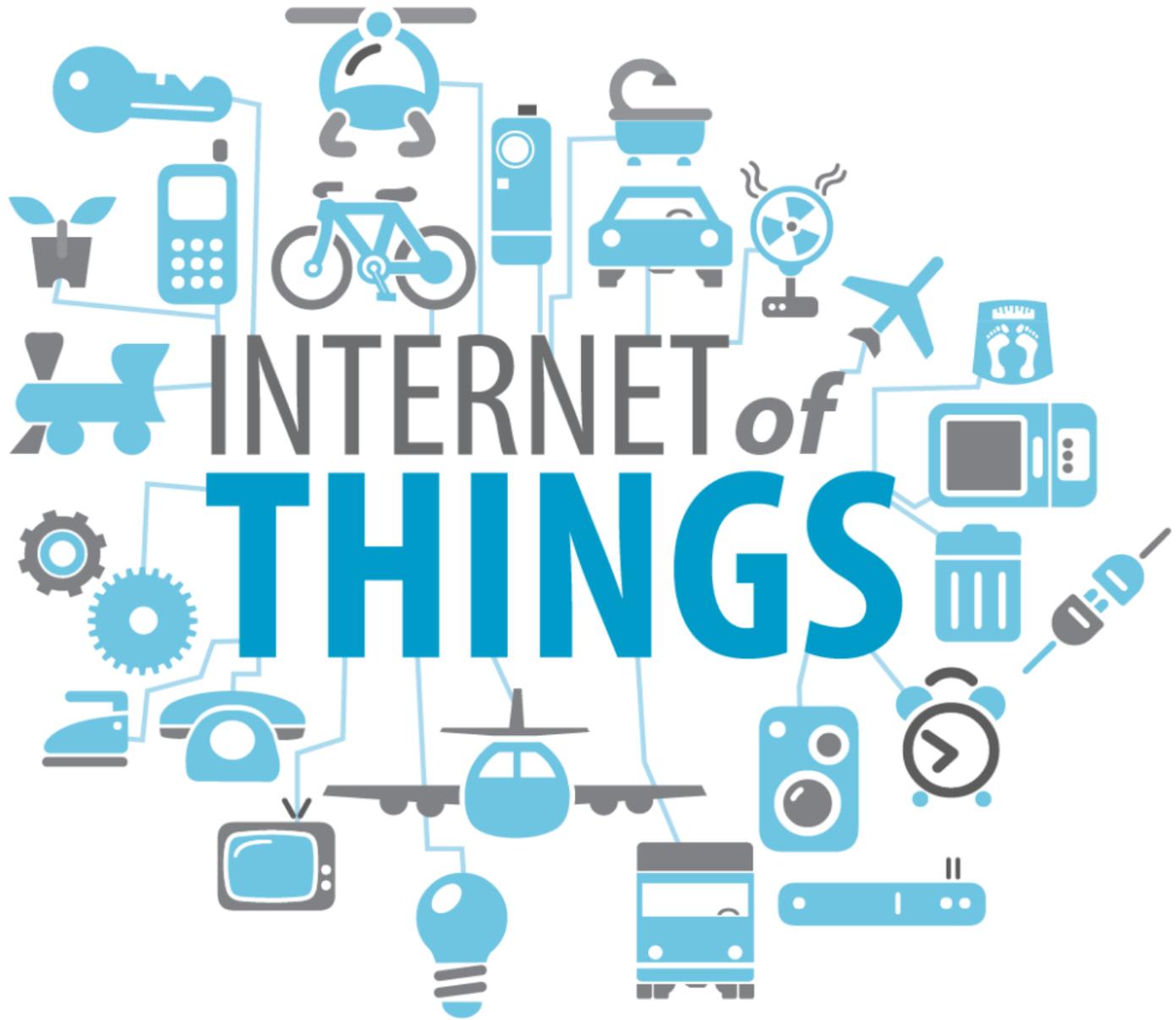
# Data Visualization and Human Perception



# Longitudinal View for Care Coordination







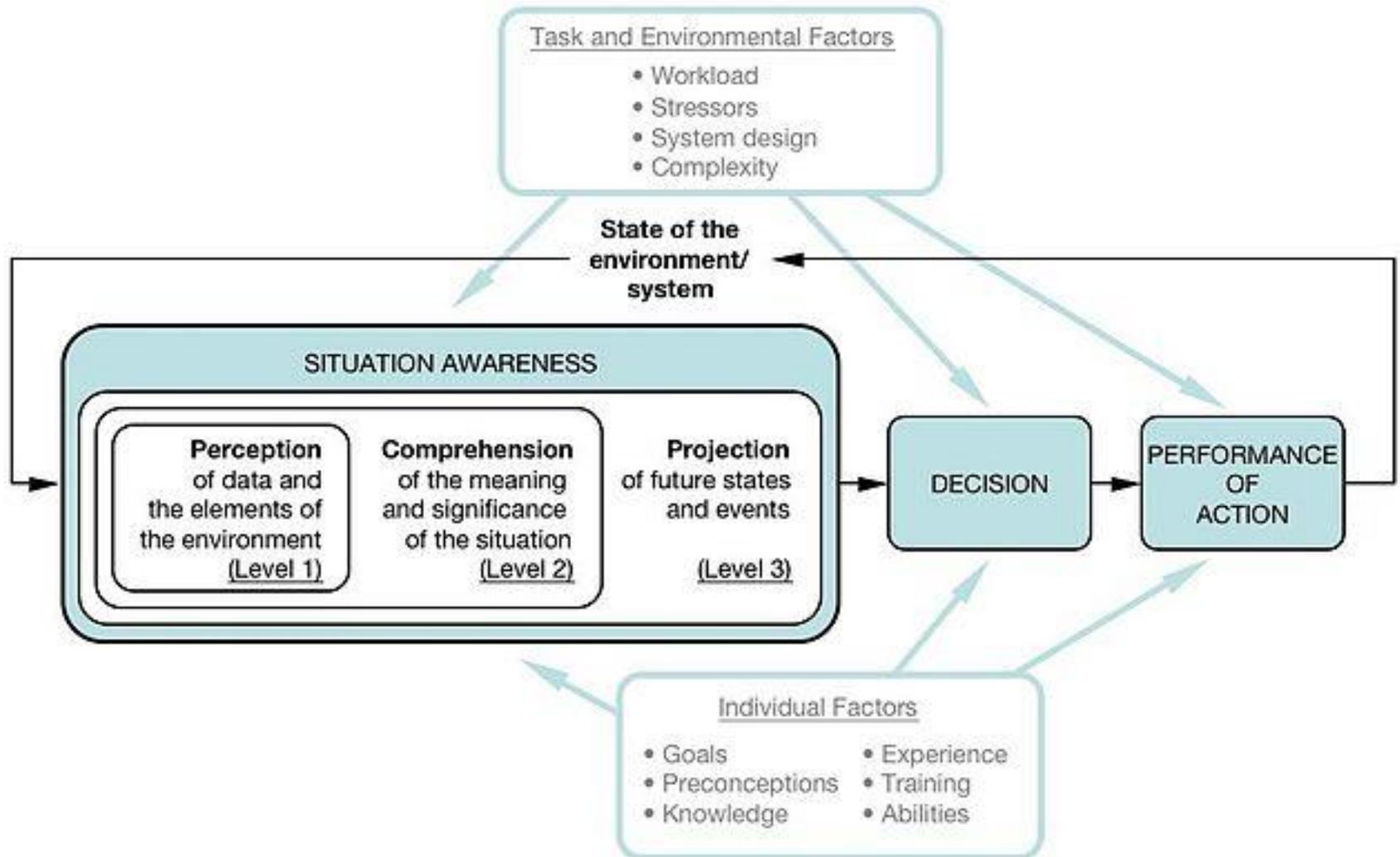
INTERNET of THINGS

# Situational Awareness Defined

**Situation Awareness (SA)** is the perception of environmental elements with respect to time or space, the comprehension of their meaning, and the projection of their status after some variable has changed, such as time, or some other variable, such as a predetermined event. It is also a field of study concerned with understanding of the environment critical to decision-makers in complex, dynamic areas from aviation, air traffic control, navigation, military operations, healthcare to more ordinary but nevertheless complex tasks such as driving an automobile or riding a bicycle.

# Situational Awareness Defined (cont.)

**Situation awareness** involves being aware of what is happening in the vicinity, in order to understand how information, events, and one's own actions will impact goals and objectives, both immediately and in the near future. One with an adept sense of situation awareness generally has a high degree of knowledge with respect to inputs and outputs of a system, i.e. an innate "feel" for situations, people, and events that play out due to variables the subject can control. Lacking or inadequate situation awareness has been identified as one of the primary factors in accidents attributed to human error. Thus, situation awareness is especially important in work domains where the information flow can be quite high and poor decisions may lead to serious consequences.



Endsley's model of SA. This is a synthesis of versions she has given in several sources, notably Endsley (1995a) and Endsley et al (2000). Drawn by Dr. Peter Lankton, May 2007.

# Environments by Level of Care

- Monitored Inpatient Environments

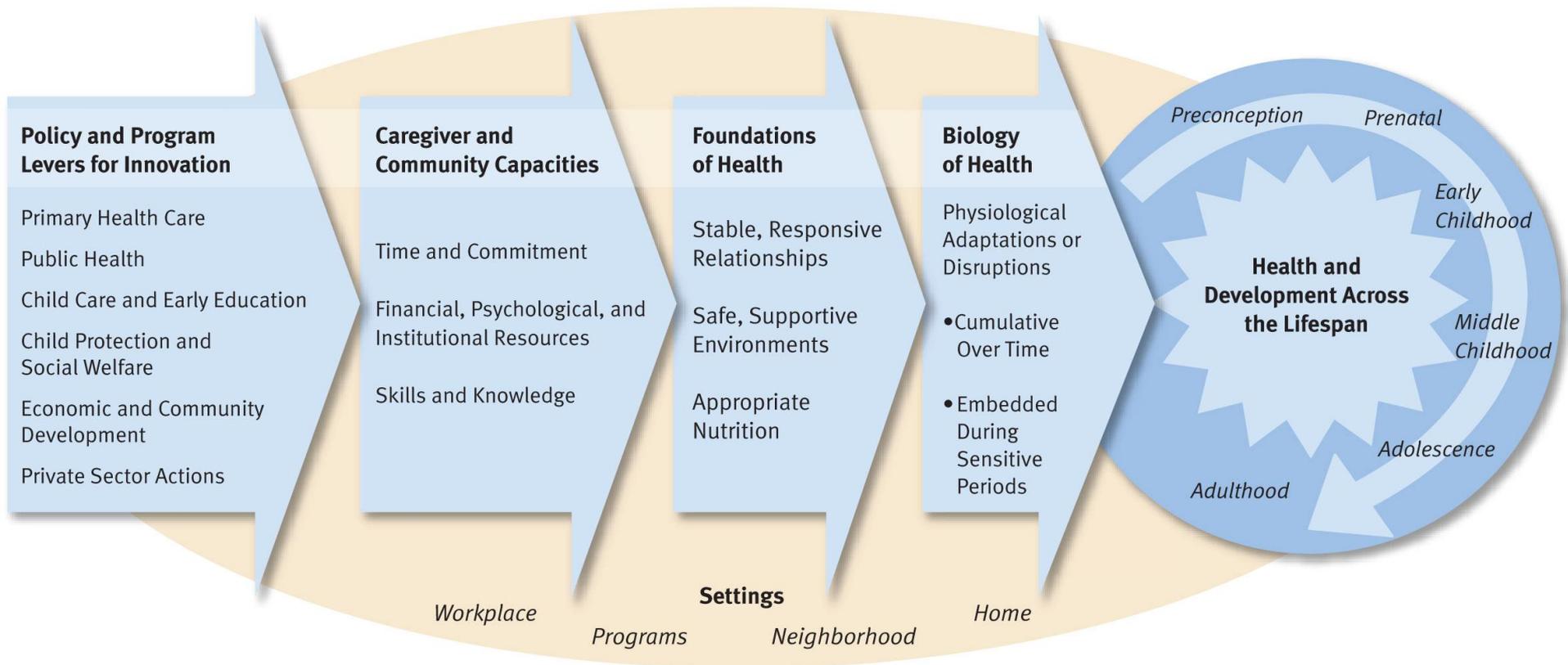
- ER
- OR
- ICU
- Step Down

- Inpatient Environments

- Med/Surg
- OB
- Oncology

- Outpatient Environments

- Clinic
- Urgent Care
- Home



# Paradox of Population Health

- Understanding the Patient as a Person
  - Social Determinates
  - Demographic Issues
- A Person's Personal "Big Data"
  - Medical IoT
  - Omics
- High Quality and Value Care at the Personal Level
  - Quality Measures for the Masses
- Making it Personal
  - Access to and Understanding the Longitudinal Record



“Life moves pretty fast.  
If you don't stop and  
look around once in a  
while, you could miss it.”

# Contact Information

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N2InformaticsRN

American Nursing Informatics Association



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